

|  | 2018                    | 2017                    |                         |
|--|-------------------------|-------------------------|-------------------------|
|  | Year to Date Activity   | Year to Date Activity   | Final Activity          |
| <b>OPERATING REVENUES</b>                                    |                         |                         |                         |
| Resident tuition   | 149,153,479.47          | 148,442,892.87          | 164,406,219.42          |
| Nonresident tuition  | 289,803,325.70          | 279,721,573.23          | 288,701,792.26          |
| Continuing education tuition                                 | 15,359,859.95           | 15,203,447.55           | 21,110,485.07           |
| Student fees revenue   | 25,014,459.78           | 21,691,344.31           | 26,900,753.04           |
| Total tuition and fees                                       | 479,331,124.90          | 465,059,257.96          | 501,119,249.79          |
| Less: student financial aid - grants and contracts           | (16,861,766.37)         | (15,829,959.76)         | (31,532,964.33)         |
| Less: student financial aid - all other                      | (130,534,603.01)        | (129,533,391.98)        | (140,069,011.73)        |
| Net tuition and fees   | 331,934,755.52          | 319,695,906.22          | 329,517,273.73          |
| Grant and Contracts - direct revenues                        | 43,820,207.11           | 41,785,562.40           | 101,033,356.82          |
| Grant and Contracts - facilities and administrative recovery | 8,094,293.83            | 7,541,366.92            | 20,059,952.26           |
| Sales of auxiliary services                                  | 200,257,206.00          | 197,879,382.48          | 215,554,485.36          |
| Other operating revenue                                      | 13,009,733.14           | 13,068,497.70           | 29,800,833.51           |
| <b>Total Operating Revenues</b>                              | <b>597,116,195.60</b>   | <b>579,970,715.72</b>   | <b>695,965,901.68</b>   |
| <b>OPERATING EXPENSES</b>                                    |                         |                         |                         |
| Employee compensation and benefits - grants and contracts    | 23,692,081.96           | 23,155,236.10           | 59,323,535.27           |
| Employee compensation and benefits - all other               | 179,017,690.50          | 182,279,667.41          | 461,371,944.46          |
| Supplies & Services - grants and contracts                   | 14,491,297.23           | 12,979,609.09           | 31,342,489.34           |
| Supplies & Services - all other                              | 106,954,822.35          | 116,498,266.10          | 178,511,071.55          |
| Utilities  | 5,151,517.97            | 5,613,123.13            | 17,948,931.09           |
| Depreciation   | 27,191,451.28           | 25,946,643.52           | 62,942,478.05           |
| <b>Total Operating Expenses</b>                              | <b>356,498,861.29</b>   | <b>366,472,545.35</b>   | <b>811,440,449.76</b>   |
| Operating loss   | 240,617,334.31          | 213,498,170.37          | (115,474,548.08)        |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                      |                         |                         |                         |
| State of New Hampshire general appropriations                | 33,750,000.00           | 33,750,000.00           | 81,000,000.00           |
| Federal Pell grants  | 13,163,813.35           | 12,365,766.84           | 24,602,912.21           |
| Gifts  | 3,434,509.56            | 3,674,793.53            | 11,424,697.48           |
| Operating investment income, net                             | 1,016,455.59            | 873,170.64              | 3,149,106.37            |
| Endowment return used for operations                         | 13,830,220.90           | 13,412,597.83           | 26,821,181.64           |
| Interest expense, net  | (6,786,104.31)          | (9,137,821.79)          | (19,521,023.68)         |
| Other nonoperating revenue (expense)                         | 227,815.99              | 0.00                    | 240,663.02              |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>       | <b>299,254,045.39</b>   | <b>268,436,677.42</b>   | <b>12,242,988.96</b>    |
| <b>OTHER CHANGES IN NET POSITION</b>                         |                         |                         |                         |
| State of New Hampshire capital appropriations                | 0.00                    | 309,051.41              | 3,610,709.66            |
| Plant gifts, grants and other changes, net                   | 1,183,158.93            | 121,903.29              | 7,827,876.94            |
| Endowment and similar gifts                                  | 5,113,760.74            | 3,766,505.36            | 13,428,611.50           |
| Endowment return, net of amount used for operations          | 564,588.19              | 459,455.02              | 56,508,373.38           |
| Other changes in net assets                                  | 0.00                    | 0.00                    | 0.00                    |
| <b>Total Other Changes in Net Position</b>                   | <b>6,861,507.86</b>     | <b>4,656,915.08</b>     | <b>81,375,571.48</b>    |
| Transfers, net   | (0.00)                  | (346,170.00)            | 0.00                    |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                   | <b>306,115,553.25</b>   | <b>272,747,422.50</b>   | <b>93,618,560.44</b>    |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                     | <b>1,434,818,471.76</b> | <b>1,341,199,911.32</b> | <b>1,341,199,911.32</b> |
| <b>NET POSITION AT END OF YEAR</b>                           | <b>1,740,934,025.01</b> | <b>1,613,947,333.82</b> | <b>1,434,818,471.76</b> |

University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

|   | 2018                    | 2017                    |                         |
|---|-------------------------|-------------------------|-------------------------|
|   | Year to Date Activity   | Year to Date Activity   | Final Activity          |
| <b>OPERATING REVENUES</b>   |                         |                         |                         |
| Resident tuition  | 149,153,479.47          | 148,442,892.87          | 164,406,219.42          |
| Nonresident tuition   | 289,803,325.70          | 279,721,573.23          | 288,701,792.26          |
| Continuing education tuition  | 15,359,859.95           | 15,203,447.55           | 21,110,485.07           |
| Student fees revenue  | 25,014,459.78           | 21,691,344.31           | 26,900,753.04           |
| Total tuition and fees  | 479,331,124.90          | 465,059,257.96          | 501,119,249.79          |
| Less: student financial aid - grants and contracts                        | (16,861,766.37)         | (15,829,959.76)         | (31,532,964.33)         |
| Less: student financial aid - all other                                   | (130,534,603.01)        | (129,533,391.98)        | (140,069,011.73)        |
| Net tuition and fees  | 331,934,755.52          | 319,695,906.22          | 329,517,273.73          |
| Grant and Contracts - direct revenues                                     | 43,820,207.11           | 41,785,562.40           | 101,033,356.82          |
| Grant and Contracts - facilities and administrative recovery              | 8,094,293.83            | 7,541,366.92            | 20,059,952.26           |
| Sales of auxiliary services   | 200,257,206.00          | 197,879,382.48          | 215,554,485.36          |
| Other operating revenue   | 13,009,733.14           | 13,068,497.70           | 29,800,833.51           |
| <b>Total Operating Revenues</b>   | <b>597,116,195.60</b>   | <b>579,970,715.72</b>   | <b>695,965,901.68</b>   |
| <b>OPERATING EXPENSES</b>   |                         |                         |                         |
| Salaries & Wages  | 153,288,242.83          | 149,950,812.39          | 394,853,250.10          |
| Fringe Benefits   | 49,421,529.63           | 55,484,091.12           | 125,842,229.63          |
| Supplies & Services - grants and contracts                                | 14,491,297.23           | 12,979,609.09           | 31,342,489.34           |
| Supplies & Services - all other   | 106,954,822.35          | 116,498,266.10          | 178,511,071.55          |
| Utilities   | 5,151,517.97            | 5,613,123.13            | 17,948,931.09           |
| Depreciation  | 27,191,451.28           | 25,946,643.52           | 62,942,478.05           |
| <b>Total Operating Expenses</b>   | <b>356,498,861.29</b>   | <b>366,472,545.35</b>   | <b>811,440,449.76</b>   |
| Operating loss  | 240,617,334.31          | 213,498,170.37          | (115,474,548.08)        |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                                   |                         |                         |                         |
| State of New Hampshire general appropriations                             | 33,750,000.00           | 33,750,000.00           | 81,000,000.00           |
| Federal Pell grants   | 13,163,813.35           | 12,365,766.84           | 24,602,912.21           |
| Gifts - campuses  | 652,848.10              | 769,982.45              | 2,195,472.72            |
| Gifts - affiliated entities   | 2,781,661.46            | 2,904,811.08            | 9,229,224.76            |
| Operating investment income, net  | 1,016,455.59            | 873,170.64              | 3,149,106.37            |
| Endowment return used for operations                                      | 13,830,220.90           | 13,412,597.83           | 26,821,181.64           |
| Interest expense, net   | (6,786,104.31)          | (9,137,821.79)          | (19,521,023.68)         |
| Other nonoperating revenue (expense)                                      | 227,815.99              | 0.00                    | 240,663.02              |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                    | <b>299,254,045.39</b>   | <b>268,436,677.42</b>   | <b>12,242,988.96</b>    |
| <b>OTHER CHANGES IN NET POSITION</b>                                      |                         |                         |                         |
| State of New Hampshire capital appropriations                             | 0.00                    | 309,051.41              | 3,610,709.66            |
| Plant gifts, grants and other changes, net                                | 1,183,158.93            | 121,903.29              | 7,827,876.94            |
| Endowment and similar gifts - campuses                                    | 2,712,612.55            | 2,710,481.04            | 8,166,914.77            |
| Endowment and similar gifts - affiliated entities                         | 2,401,148.19            | 1,056,024.32            | 5,261,696.73            |
| Endowment return, net of amount used for operations - campuses            | 429,363.25              | 345,610.95              | 42,026,503.44           |
| Endowment return, net of amount used for operations - affiliated entities | 135,224.94              | 113,844.07              | 14,481,869.94           |
| Other changes in net assets   | 0.00                    | 0.00                    | 0.00                    |
| <b>Total Other Changes in Net Position</b>                                | <b>6,861,507.86</b>     | <b>4,656,915.08</b>     | <b>81,375,571.48</b>    |
| Transfers, net  | (0.00)                  | (346,170.00)            | 0.00                    |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                | <b>306,115,553.25</b>   | <b>272,747,422.50</b>   | <b>93,618,560.44</b>    |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                  | <b>1,434,818,471.76</b> | <b>1,341,199,911.32</b> | <b>1,341,199,911.32</b> |
| <b>NET POSITION AT END OF YEAR</b>  | <b>1,740,934,025.01</b> | <b>1,613,947,333.82</b> | <b>1,434,818,471.76</b> |

University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

|   | 2018                    | 2017                    |                         |
|---|-------------------------|-------------------------|-------------------------|
|   | Year to Date Activity   | Year to Date Activity   | Final Activity          |
| <b>OPERATING REVENUES</b>   |                         |                         |                         |
| Resident tuition  | 149,153,479.47          | 148,442,892.87          | 164,406,219.42          |
| Nonresident tuition   | 289,803,325.70          | 279,721,573.23          | 288,701,792.26          |
| Continuing education tuition  | 15,359,859.95           | 15,203,447.55           | 21,110,485.07           |
| Student fees revenue  | 25,014,459.78           | 21,691,344.31           | 26,900,753.04           |
| Total tuition and fees  | 479,331,124.90          | 465,059,257.96          | 501,119,249.79          |
| Less: student financial aid - grants and contracts                        | (16,861,766.37)         | (15,829,959.76)         | (31,532,964.33)         |
| Less: student financial aid - all other                                   | (130,534,603.01)        | (129,533,391.98)        | (140,069,011.73)        |
| Net tuition and fees  | 331,934,755.52          | 319,695,906.22          | 329,517,273.73          |
| Grant and Contracts - direct revenues                                     | 43,820,207.11           | 41,785,562.40           | 101,033,356.82          |
| Grant and Contracts - facilities and administrative recovery              | 8,094,293.83            | 7,541,366.92            | 20,059,952.26           |
| Sales of auxiliary services   | 200,257,206.00          | 197,879,382.48          | 215,554,485.36          |
| Other operating revenue   | 13,009,733.14           | 13,068,497.70           | 29,800,833.51           |
| <b>Total Operating Revenues</b>   | <b>597,116,195.60</b>   | <b>579,970,715.72</b>   | <b>695,965,901.68</b>   |
| <b>OPERATING EXPENSES</b>   |                         |                         |                         |
| Employee compensation and benefits - grants and contracts                 | 23,692,081.96           | 23,155,236.10           | 59,323,535.27           |
| Employee compensation and benefits - all other                            | 179,017,690.50          | 182,279,667.41          | 461,371,944.46          |
| Supplies & Services - grants and contracts                                | 14,491,297.23           | 12,979,609.09           | 31,342,489.34           |
| Supplies & Services - all other   | 106,954,822.35          | 116,498,266.10          | 178,511,071.55          |
| Utilities   | 5,151,517.97            | 5,613,123.13            | 17,948,931.09           |
| Depreciation  | 27,191,451.28           | 25,946,643.52           | 62,942,478.05           |
| <b>Total Operating Expenses</b>   | <b>356,498,861.29</b>   | <b>366,472,545.35</b>   | <b>811,440,449.76</b>   |
| Operating loss  | 240,617,334.31          | 213,498,170.37          | (115,474,548.08)        |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                                   |                         |                         |                         |
| State of New Hampshire general appropriations                             | 33,750,000.00           | 33,750,000.00           | 81,000,000.00           |
| Federal Pell grants   | 13,163,813.35           | 12,365,766.84           | 24,602,912.21           |
| Gifts - campuses  | 652,848.10              | 769,982.45              | 2,195,472.72            |
| Gifts - affiliated entities   | 2,781,661.46            | 2,904,811.08            | 9,229,224.76            |
| Operating investment income, net  | 1,016,455.59            | 873,170.64              | 3,149,106.37            |
| Endowment return used for operations                                      | 13,830,220.90           | 13,412,597.83           | 26,821,181.64           |
| Interest expense, net   | (6,786,104.31)          | (9,137,821.79)          | (19,521,023.68)         |
| Other nonoperating revenue (expense)                                      | 227,815.99              | 0.00                    | 240,663.02              |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                    | <b>299,254,045.39</b>   | <b>268,436,677.42</b>   | <b>12,242,988.96</b>    |
| <b>OTHER CHANGES IN NET POSITION</b>                                      |                         |                         |                         |
| State of New Hampshire capital appropriations                             | 0.00                    | 309,051.41              | 3,610,709.66            |
| Plant gifts, grants and other changes, net                                | 1,183,158.93            | 121,903.29              | 7,827,876.94            |
| Endowment and similar gifts - campuses                                    | 2,712,612.55            | 2,710,481.04            | 8,166,914.77            |
| Endowment and similar gifts - affiliated entities                         | 2,401,148.19            | 1,056,024.32            | 5,261,696.73            |
| Endowment return, net of amount used for operations - campuses            | 429,363.25              | 345,610.95              | 42,026,503.44           |
| Endowment return, net of amount used for operations - affiliated entities | 135,224.94              | 113,844.07              | 14,481,869.94           |
| Other changes in net assets   | 0.00                    | 0.00                    | 0.00                    |
| <b>Total Other Changes in Net Position</b>                                | <b>6,861,507.86</b>     | <b>4,656,915.08</b>     | <b>81,375,571.48</b>    |
| Transfers, net  | (0.00)                  | (346,170.00)            | 0.00                    |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                | <b>306,115,553.25</b>   | <b>272,747,422.50</b>   | <b>93,618,560.44</b>    |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                  | <b>1,434,818,471.76</b> | <b>1,341,199,911.32</b> | <b>1,341,199,911.32</b> |
| <b>NET POSITION AT END OF YEAR</b>  | <b>1,740,934,025.01</b> | <b>1,613,947,333.82</b> | <b>1,434,818,471.76</b> |

University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

|   | UNH - Durham,<br>Manchester and<br>UNHF | Keene State<br>College | Plymouth State<br>University | Granite State<br>College | New Hampshire<br>Public Television<br>(NHPTV) | Chancellor's<br>Office/System | Total Year to<br>Date Activity | Prior Year to<br>Date Activity | Prior Year Final<br>Activity |
|---|---|------------------------|------------------------------|--------------------------|---|-------------------------------|--------------------------------|--------------------------------|------------------------------|
| <b>OPERATING REVENUES</b>   |   |                        |                              |                          |   |                               |                                |                                |                              |
| Resident tuition  | 97,819,022.11                           | 17,588,127.06          | 26,882,175.00                | 6,864,155.30             | 0.00  | 0.00                          | 149,153,479.47                 | 148,442,892.87                 | 164,406,219.42               |
| Nonresident tuition   | 212,339,794.99                          | 39,650,637.21          | 36,071,828.50                | 1,741,065.00             | 0.00  | 0.00                          | 289,803,325.70                 | 279,721,573.23                 | 288,701,792.26               |
| Continuing education tuition  | 12,310,696.44                           | 709,833.81             | 2,196,629.70                 | 142,700.00               | 0.00  | 0.00                          | 15,359,859.95                  | 15,203,447.55                  | 21,110,485.07                |
| Student fees revenue  | 15,113,094.88                           | 4,644,642.35           | 4,830,263.55                 | 426,459.00               | 0.00  | 0.00                          | 25,014,459.78                  | 21,691,344.31                  | 26,900,753.04                |
| Total tuition and fees  | 337,582,608.42                          | 62,593,240.43          | 69,980,896.75                | 9,174,379.30             | 0.00  | 0.00                          | 479,331,124.90                 | 465,059,257.96                 | 501,119,249.79               |
| Less: student financial aid - grants and contracts                        | (9,442,499.77)                          | (2,414,186.00)         | (3,469,931.00)               | (1,535,149.60)           | 0.00  | 0.00                          | (16,861,766.37)                | (15,829,959.76)                | (31,532,964.33)              |
| Less: student financial aid - all other                                   | (110,559,347.13)                        | (9,456,463.00)         | (9,988,176.40)               | (529,716.48)             | 0.00  | (900.00)                      | (130,534,603.01)               | (129,533,391.98)               | (140,069,011.73)             |
| Net tuition and fees  | 217,580,761.52                          | 50,722,591.43          | 56,522,789.35                | 7,109,513.22             | 0.00  | (900.00)                      | 331,934,755.52                 | 319,695,906.22                 | 329,517,273.73               |
| Grant and Contracts - direct revenues                                     | 41,381,061.20                           | 1,337,193.48           | 617,158.80                   | 484,793.63               | 0.00  | 0.00                          | 43,820,207.11                  | 41,785,562.40                  | 101,033,356.82               |
| Grant and Contracts - facilities and administrative recovery              | 7,884,591.15                            | 136,145.85             | 73,556.83                    | 0.00                     | 0.00  | 0.00                          | 8,094,293.83                   | 7,541,366.92                   | 20,059,952.26                |
| Sales of auxiliary services   | 136,335,573.03                          | 32,216,808.22          | 31,704,824.75                | 0.00                     | 0.00  | 0.00                          | 200,257,206.00                 | 197,879,382.48                 | 215,554,485.36               |
| Other operating revenue   | 10,603,965.78                           | 1,331,477.04           | 761,991.66                   | 168,278.77               | 0.00  | 144,019.89                    | 13,009,733.14                  | 13,068,497.70                  | 29,800,833.51                |
| <b>Total Operating Revenues</b>   | <b>413,785,952.68</b>                   | <b>85,744,216.02</b>   | <b>89,680,321.39</b>         | <b>7,762,585.62</b>      | <b>0.00</b>                                   | <b>143,119.89</b>             | <b>597,116,195.60</b>          | <b>579,970,715.72</b>          | <b>695,965,901.68</b>        |
| <b>OPERATING EXPENSES</b>   |   |                        |                              |                          |   |                               |                                |                                |                              |
| Employee compensation and benefits - grants and contracts                 | 22,300,668.46                           | 728,887.72             | 441,258.93                   | 213,622.25               | 0.00  | 7,644.60                      | 23,692,081.96                  | 23,155,236.10                  | 59,323,535.27                |
| Employee compensation and benefits - all other                            | 126,388,313.10                          | 21,998,676.59          | 21,864,327.38                | 4,776,358.57             | 0.00  | 3,990,014.86                  | 179,017,690.50                 | 182,279,667.41                 | 461,371,944.46               |
| Supplies & Services - grants and contracts                                | 14,057,901.10                           | 304,813.58             | 108,253.02                   | 20,329.53                | 0.00  | 0.00                          | 14,491,297.23                  | 12,979,609.09                  | 31,342,489.34                |
| Supplies & Services - all other   | 73,271,071.89                           | 11,180,030.05          | 21,292,221.10                | 2,134,123.47             | 0.00  | (922,624.16)                  | 106,954,822.35                 | 116,498,266.10                 | 178,511,071.55               |
| Utilities   | 2,697,925.28                            | 1,236,226.77           | 1,144,241.40                 | 51,680.61                | 0.00  | 21,443.91                     | 5,151,517.97                   | 5,613,123.13                   | 17,948,931.09                |
| Depreciation  | 19,529,906.97                           | 3,709,742.31           | 3,663,992.51                 | 151,086.45               | 0.00  | 136,723.04                    | 27,191,451.28                  | 25,946,643.52                  | 62,942,478.05                |
| <b>Total Operating Expenses</b>   | <b>258,245,786.80</b>                   | <b>39,158,377.02</b>   | <b>48,514,294.34</b>         | <b>7,347,200.88</b>      | <b>0.00</b>                                   | <b>3,233,202.25</b>           | <b>356,498,861.29</b>          | <b>366,472,545.35</b>          | <b>811,440,449.76</b>        |
| Operating loss  | 155,540,165.88                          | 46,585,839.00          | 41,166,027.05                | 415,384.74               | 0.00  | (3,090,082.36)                | 240,617,334.31                 | 213,498,170.37                 | (115,474,548.08)             |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                                   |   |                        |                              |                          |   |                               |                                |                                |                              |
| State of New Hampshire general appropriations                             | 23,060,485.00                           | 4,579,800.00           | 4,771,350.00                 | 1,338,365.00             | 0.00  | 0.00                          | 33,750,000.00                  | 33,750,000.00                  | 81,000,000.00                |
| Federal Pell grants   | 6,898,955.35                            | 2,047,806.00           | 2,964,365.00                 | 1,252,687.00             | 0.00  | 0.00                          | 13,163,813.35                  | 12,365,766.84                  | 24,602,912.21                |
| Gifts - campuses  | 121,995.75                              | 299,760.56             | 219,225.54                   | 11,816.00                | 0.00  | 50.25                         | 652,848.10                     | 769,982.45                     | 2,195,472.72                 |
| Gifts - affiliated entities   | 2,781,661.46                            | 0.00                   | 0.00                         | 0.00                     | 0.00  | 0.00                          | 2,781,661.46                   | 2,904,811.08                   | 9,229,224.76                 |
| Operating investment income, net  | 2,741,340.23                            | 587,002.84             | 514,730.00                   | 159,605.00               | 0.00  | (2,986,222.48)                | 1,016,455.59                   | 873,170.64                     | 3,149,106.37                 |
| Endowment return used for operations                                      | 8,487,912.36                            | 858,935.19             | 364,796.12                   | 136,705.22               | 0.00  | 3,981,872.01                  | 13,830,220.90                  | 13,412,597.83                  | 26,821,181.64                |
| Interest expense, net   | (3,293,446.34)                          | (1,611,324.56)         | (1,635,158.15)               | 0.00                     | 0.00  | (246,175.26)                  | (6,786,104.31)                 | (9,137,821.79)                 | (19,521,023.68)              |
| Other nonoperating revenue (expense)                                      | 0.00                                    | 0.00                   | 0.00                         | 0.00                     | 0.00  | 227,815.99                    | 227,815.99                     | 0.00                           | 240,663.02                   |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                    | <b>196,339,069.69</b>                   | <b>53,347,819.03</b>   | <b>48,365,335.56</b>         | <b>3,314,562.96</b>      | <b>0.00</b>                                   | <b>(2,112,741.85)</b>         | <b>299,254,045.39</b>          | <b>268,436,677.42</b>          | <b>12,242,988.96</b>         |
| <b>OTHER CHANGES IN NET POSITION</b>                                      |   |                        |                              |                          |   |                               |                                |                                |                              |
| State of New Hampshire capital appropriations                             | 0.00                                    | 0.00                   | 0.00                         | 0.00                     | 0.00  | 0.00                          | 0.00                           | 309,051.41                     | 3,610,709.66                 |
| Plant gifts, grants and other changes, net                                | 1,311,418.13                            | (139,709.20)           | 11,450.00                    | 0.00                     | 0.00  | 0.00                          | 1,183,158.93                   | 121,903.29                     | 7,827,876.94                 |
| Endowment and similar gifts - campuses                                    | 1,285,360.10                            | 466,327.03             | 744,132.54                   | 216,792.88               | 0.00  | 0.00                          | 2,712,612.55                   | 2,710,481.04                   | 8,166,914.77                 |
| Endowment and similar gifts - affiliated entities                         | 2,401,153.19                            | (5.00)                 | 0.00                         | 0.00                     | 0.00  | 0.00                          | 2,401,148.19                   | 1,056,024.32                   | 5,261,696.73                 |
| Endowment return, net of amount used for operations - campuses            | 429,363.25                              | 0.00                   | 0.00                         | 0.00                     | 0.00  | 0.00                          | 429,363.25                     | 345,610.95                     | 42,026,503.44                |
| Endowment return, net of amount used for operations - affiliated entities | 135,497.78                              | (272.84)               | 0.00                         | 0.00                     | 0.00  | 0.00                          | 135,224.94                     | 113,844.07                     | 14,481,869.94                |
| Other changes in net assets   | 0.00                                    | 0.00                   | 0.00                         | 0.00                     | 0.00  | 0.00                          | 0.00                           | 0.00                           | 0.00                         |
| <b>Total Other Changes in Net Position</b>                                | <b>5,562,792.45</b>                     | <b>326,339.99</b>      | <b>755,582.54</b>            | <b>216,792.88</b>        | <b>0.00</b>                                   | <b>0.00</b>                   | <b>6,861,507.86</b>            | <b>4,656,915.08</b>            | <b>81,375,571.48</b>         |
| Transfers, net  | 225,469.52                              | (141,652.60)           | (172,063.80)                 | (27,286.60)              | 0.00  | 115,533.48                    | (0.00)                         | (346,170.00)                   | 0.00                         |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                | <b>202,127,331.66</b>                   | <b>53,532,506.42</b>   | <b>48,948,854.30</b>         | <b>3,504,069.24</b>      | <b>0.00</b>                                   | <b>(1,997,208.37)</b>         | <b>306,115,553.25</b>          | <b>272,747,422.50</b>          | <b>93,618,560.44</b>         |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                  | <b>998,430,126.53</b>                   | <b>155,705,430.27</b>  | <b>120,753,523.10</b>        | <b>29,682,513.56</b>     | <b>0.00</b>                                   | <b>130,246,878.30</b>         | <b>1,434,818,471.76</b>        | <b>1,341,199,911.32</b>        | <b>1,341,199,911.32</b>      |
| <b>NET POSITION AT END OF YEAR</b>  | <b>1,200,557,458.19</b>                 | <b>209,237,936.69</b>  | <b>169,702,377.40</b>        | <b>33,186,582.80</b>     | <b>0.00</b>                                   | <b>128,249,669.93</b>         | <b>1,740,934,025.01</b>        | <b>1,613,947,333.82</b>        | <b>1,434,818,471.76</b>      |





|  | Funds Not<br>Coded to<br>Fgrpmaj<br>Attribute | Total Year To<br>Date Activity | Prior Year To<br>Date Activity | Prior Year<br>Final Activity |
|--|---|--------------------------------|--------------------------------|------------------------------|
|  | X   |                                |                                |                              |
| <b>OPERATING REVENUES</b>                                      |   |                                |                                |                              |
| Resident tuition   | 0.00  | 91,262,871.96                  | 90,234,298.18                  | 93,454,421.36                |
| Nonresident tuition  | 0.00  | 208,762,604.69                 | 197,520,446.60                 | 200,939,670.13               |
| Continuing education tuition                                   | 0.00  | 11,361,257.94                  | 11,163,063.36                  | 13,865,850.44                |
| Student fees revenue   | 0.00  | 14,928,404.88                  | 13,362,869.20                  | 15,248,871.24                |
| Total tuition and fees   | 0.00  | 326,315,139.47                 | 312,280,677.34                 | 323,508,813.17               |
| Less: student financial aid - grants and contracts             | 0.00  | (9,442,499.77)                 | (8,633,858.01)                 | (16,918,373.18)              |
| Less: student financial aid - all other                        | 0.00  | #####                          | (93,490,660.41)                | (96,733,887.53)              |
| Net tuition and fees   | 0.00  | 213,994,420.22                 | 210,156,158.92                 | 209,856,552.46               |
| Grant and Contracts - direct revenues                          | 0.00  | 41,361,391.04                  | 38,831,561.65                  | 92,987,570.62                |
| Grant and Contracts - facilities and administrative recovery   | 0.00  | 7,873,466.29                   | 7,281,074.52                   | 19,386,104.98                |
| Sales of auxiliary services                                    | 0.00  | 136,317,458.41                 | 135,184,220.95                 | 149,114,604.61               |
| Other operating revenue  | 0.00  | 10,476,508.26                  | 10,361,129.09                  | 23,410,144.59                |
| <b>Total Operating Revenues</b>                                | 0.00  | 410,023,244.22                 | 401,814,145.13                 | 494,754,977.26               |
| <b>OPERATING EXPENSES</b>                                      |   |                                |                                |                              |
| Employee compensation and benefits - grants and contracts      | 0.00  | 22,297,754.63                  | 21,575,208.59                  | 55,487,851.29                |
| Employee compensation and benefits - all other                 | 0.00  | 117,017,766.71                 | 117,222,676.64                 | 298,483,392.91               |
| Supplies & Services - grants and contracts                     | 0.00  | 14,041,144.77                  | 12,456,202.11                  | 29,614,790.19                |
| Supplies & Services - all other                                | 12,950.00                                     | 69,897,104.77                  | 74,813,053.25                  | 114,329,646.44               |
| Utilities  | 0.00  | 2,559,346.31                   | 3,101,653.98                   | 8,394,934.10                 |
| Depreciation   | 0.00  | 18,916,168.04                  | 17,810,714.43                  | 43,668,536.78                |
| <b>Total Operating Expenses</b>                                | 12,950.00                                     | 244,729,285.23                 | 246,979,509.00                 | 549,979,151.71               |
| Operating loss   | (12,950.00)                                   | 165,293,958.99                 | 154,834,636.13                 | (55,224,174.45)              |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                        |   |                                |                                |                              |
| State of New Hampshire general appropriations                  | 0.00  | 22,000,625.00                  | 22,002,160.00                  | 52,805,202.00                |
| Federal Pell grants  | 0.00  | 6,898,955.35                   | 6,266,897.84                   | 12,376,219.21                |
| Gifts - campuses   | 0.00  | 2,758,889.82                   | 2,828,881.86                   | 10,094,161.58                |
| Operating investment income, net                               | 0.00  | 2,738,340.85                   | 1,805,476.94                   | 4,362,561.17                 |
| Endowment return used for operations                           | 0.00  | 6,106,119.00                   | 5,927,434.14                   | 13,383,044.86                |
| Interest expense, net  | 0.00  | (3,290,442.45)                 | (3,840,686.55)                 | (9,945,053.42)               |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>         | (12,950.00)                                   | 202,506,446.56                 | 189,824,800.36                 | 27,851,960.95                |
| <b>OTHER CHANGES IN NET POSITION</b>                           |   |                                |                                |                              |
| State of New Hampshire capital appropriations                  | 0.00  | 0.00                           | 46,925.00                      | 2,564,833.25                 |
| Plant gifts, grants and other changes, net                     | 0.00  | 2,036,594.26                   | (387,484.91)                   | 4,249,149.08                 |
| Endowment and similar gifts - campuses                         | 0.00  | 1,285,160.10                   | 1,203,544.16                   | 2,980,325.71                 |
| Endowment return, net of amount used for operations - campuses | 0.00  | 429,363.25                     | 346,853.99                     | 11,435,442.20                |
| <b>Total Other Changes in Net Position</b>                     | 0.00  | 3,751,117.61                   | 1,209,838.24                   | 21,229,750.24                |
| Transfers, net   | 14,245.00                                     | (6,574,590.11)                 | (765,365.04)                   | (801,461.53)                 |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                     | 1,295.00                                      | 199,682,974.06                 | 190,269,273.56                 | 48,280,249.66                |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                       | 0.00  | 786,507,827.23                 | 738,227,577.57                 | 738,227,577.57               |
| <b>NET POSITION AT END OF YEAR</b>                             | <b>1,295.00</b>                               | <b>986,190,801.29</b>          | <b>928,496,851.13</b>          | <b>786,507,827.23</b>        |

University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

UNH School of Law

|  | Current Funds<br>U     | Current Funds<br>D  | Current Funds<br>A | Current Funds<br>W | Current Funds<br>G  | Current Funds<br>P1 | Loan Funds<br>L   | Loan Funds<br>LU | Endowment and Similar Funds<br>Q2 | Endowment and Similar Funds<br>T2 | Plant Funds<br>N     | Plant Funds<br>X    | Total Year To Date Activity | Prior Year To Date Activity | Prior Year Final Activity |  |
|--|------------------------|---------------------|--------------------|--------------------|---------------------|---------------------|-------------------|------------------|-----------------------------------|-----------------------------------|----------------------|---------------------|-----------------------------|-----------------------------|---------------------------|--|
| <b>OPERATING REVENUES</b>                                    |                        |                     |                    |                    |                     |                     |                   |                  |                                   |                                   |                      |                     |                             |                             |                           |  |
| Resident tuition   | 1,537,213.00           | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 1,537,213.00                | 1,472,619.09                | 2,877,906.41              |  |
| Nonresident tuition  | 3,247,127.80           | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 3,247,127.80                | 3,343,020.00                | 6,463,490.00              |  |
| Continuing education tuition                                 | 30,140.00              | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 30,140.00                   | 75,898.00                   | 75,898.00                 |  |
| Student fees revenue   | 1,005.00               | 12,700.00           | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 13,705.00                   | 12,970.00                   | 24,690.00                 |  |
| Total tuition and fees                                       | 4,815,485.80           | 12,700.00           | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 4,828,185.80                | 4,904,507.09                | 9,441,984.41              |  |
| Less: student financial aid - grants and contracts           | 0.00                   | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 0.00                        | 0.00                      |  |
| Less: student financial aid - all other                      | (5,316,601.22)         | 0.00                | 0.00               | 0.00               | (655,804.03)        | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | (5,972,405.25)              | (7,598,035.00)              | (5,301,265.77)            |  |
| Net tuition and fees   | (501,115.42)           | 12,700.00           | 0.00               | 0.00               | (655,804.03)        | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | (1,144,219.45)              | -2,693,527.91               | 4,140,718.64              |  |
| Grant and Contracts - direct revenues                        | 0.00                   | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 814.47                      | 2,396.44                  |  |
| Grant and Contracts - facilities and administrative recovery | 0.00                   | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 0.00                        | 0.00                      |  |
| Sales of auxiliary services                                  | 50.00                  | 0.00                | 18,064.62          | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 18,114.62                   | 19,569.43                   | 49,585.40                 |  |
| Other operating revenue                                      | 48,161.97              | 15,367.05           | 0.00               | 0.00               | 358.52              | 0.00                | 3,461.71          | 169.13           | 0.00                              | 0.00                              | 0.00                 | 0.00                | 67,518.38                   | 73,953.47                   | 259,894.92                |  |
| <b>Total Operating Revenues</b>                              | <b>(452,903.45)</b>    | <b>28,067.05</b>    | <b>18,064.62</b>   | <b>0.00</b>        | <b>(655,445.51)</b> | <b>0.00</b>         | <b>3,461.71</b>   | <b>169.13</b>    | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>          | <b>0.00</b>         | <b>(1,058,586.45)</b>       | <b>(2,599,190.54)</b>       | <b>4,452,595.40</b>       |  |
| <b>OPERATING EXPENSES</b>                                    |                        |                     |                    |                    |                     |                     |                   |                  |                                   |                                   |                      |                     |                             |                             |                           |  |
| Employee compensation and benefits - grants and contracts    | 0.00                   | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 814.47                      | 2,396.44                  |  |
| Employee compensation and benefits - all other               | 3,058,003.39           | (90,487.64)         | 0.00               | 0.00               | 201,054.08          | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 3,168,569.83                | 2,971,040.95                | 7,684,984.27              |  |
| Supplies & Services - grants and contracts                   | 0.00                   | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 0.00                        | 0.00                      |  |
| Supplies & Services - all other                              | 989,054.60             | 20,107.02           | 22,101.56          | 0.00               | 39,556.25           | 0.00                | 2,975.00          | 0.00             | 0.00                              | 0.00                              | 0.00                 | 146,902.96          | 1,220,697.39                | 1,414,174.07                | 2,911,706.82              |  |
| Utilities  | 92,979.21              | 0.00                | 3,139.80           | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 96,119.01                   | 87,322.31                   | 237,148.00                |  |
| Depreciation   | 0.00                   | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 242,664.30           | 0.00                | 242,664.30                  | 249,464.58                  | 665,580.26                |  |
| <b>Total Operating Expenses</b>                              | <b>4,140,037.20</b>    | <b>(70,380.62)</b>  | <b>25,241.36</b>   | <b>0.00</b>        | <b>240,610.33</b>   | <b>0.00</b>         | <b>2,975.00</b>   | <b>0.00</b>      | <b>0.00</b>                       | <b>0.00</b>                       | <b>242,664.30</b>    | <b>146,902.96</b>   | <b>4,728,050.53</b>         | <b>4,722,816.38</b>         | <b>11,501,815.79</b>      |  |
| Operating loss   | (4,592,940.65)         | 98,447.67           | (7,176.74)         | 0.00               | (896,055.84)        | 0.00                | 486.71            | 169.13           | 0.00                              | 0.00                              | (242,664.30)         | (146,902.96)        | (5,786,636.98)              | (7,322,006.92)              | (7,049,220.39)            |  |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                      |                        |                     |                    |                    |                     |                     |                   |                  |                                   |                                   |                      |                     |                             |                             |                           |  |
| State of New Hampshire general appropriations                | 1,535.00               | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 1,535.00                    | 0.00                        | 0.00                      |  |
| Gifts - campuses   | 900.00                 | 0.00                | 0.00               | 0.00               | 32,288.56           | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 33,188.56                   | 132,492.19                  | 234,752.86                |  |
| Endowment return used for operations                         | 0.00                   | 648,647.81          | 0.00               | 0.00               | 571,120.74          | 0.00                | 35,752.63         | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 1,255,521.18                | 1,244,722.90                | 1,226,322.33              |  |
| Interest expense, net  | 0.00                   | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 0.00                        | 0.00                      |  |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>       | <b>(4,590,505.65)</b>  | <b>747,095.48</b>   | <b>(7,176.74)</b>  | <b>0.00</b>        | <b>(292,646.54)</b> | <b>0.00</b>         | <b>36,239.34</b>  | <b>169.13</b>    | <b>0.00</b>                       | <b>0.00</b>                       | <b>(242,664.30)</b>  | <b>(146,902.96)</b> | <b>(4,496,392.24)</b>       | <b>-5,944,791.83</b>        | <b>-5,588,145.2</b>       |  |
| <b>OTHER CHANGES IN NET POSITION</b>                         |                        |                     |                    |                    |                     |                     |                   |                  |                                   |                                   |                      |                     |                             |                             |                           |  |
| Plant gifts, grants and other changes, net                   | 0.00                   | 0.00                | 0.00               | 0.00               | 0.00                | 0.00                | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 0.00                        | 0.00                      |  |
| <b>Total Other Changes in Net Position</b>                   | <b>0.00</b>            | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>         | <b>0.00</b>         | <b>0.00</b>       | <b>0.00</b>      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>          | <b>0.00</b>         | <b>0.00</b>                 | <b>0.00</b>                 | <b>0.00</b>               |  |
| Transfers, net   | 61,413.81              | (648,647.81)        | 0.00               | 0.00               | 150.00              | 3,788.65            | 0.00              | 0.00             | 0.00                              | 0.00                              | 0.00                 | 474,000.00          | (109,295.35)                | 102,608.93                  | 215,312.00                |  |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                   | <b>(4,529,091.84)</b>  | <b>98,447.67</b>    | <b>(7,176.74)</b>  | <b>0.00</b>        | <b>(292,496.54)</b> | <b>3,788.65</b>     | <b>36,239.34</b>  | <b>169.13</b>    | <b>0.00</b>                       | <b>0.00</b>                       | <b>(242,664.30)</b>  | <b>327,097.04</b>   | <b>(4,605,687.59)</b>       | <b>(5,842,182.90)</b>       | <b>(5,372,833.20)</b>     |  |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                     | <b>(16,936,122.02)</b> | <b>1,228,730.47</b> | <b>135,226.34</b>  | <b>0.00</b>        | <b>728,743.89</b>   | <b>29,841.16</b>    | <b>228,957.97</b> | <b>75,187.43</b> | <b>0.00</b>                       | <b>0.00</b>                       | <b>10,800,434.28</b> | <b>641,388.39</b>   | <b>(3,067,612.09)</b>       | <b>2,305,221.11</b>         | <b>2,305,221.11</b>       |  |
| <b>NET POSITION AT END OF YEAR</b>                           | <b>(21,465,213.86)</b> | <b>1,327,178.14</b> | <b>128,049.60</b>  | <b>0.00</b>        | <b>436,247.35</b>   | <b>33,629.81</b>    | <b>265,197.31</b> | <b>75,356.56</b> | <b>0.00</b>                       | <b>0.00</b>                       | <b>10,557,769.98</b> | <b>968,485.43</b>   | <b>(7,673,299.68)</b>       | <b>(3,536,961.79)</b>       | <b>(3,067,612.09)</b>     |  |





University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

UNH - Manchester

|  | Current Funds<br>U     | Current Funds<br>D | Current Funds<br>A | Current Funds<br>W  | Current Funds<br>G | Current Funds<br>P1 | Endowment and Similar Funds<br>Q1 | Endowment and Similar Funds<br>Q2 | Endowment and Similar Funds<br>T2 | Plant Funds<br>N    | Plant Funds<br>X   | Total Year To Date Activity | Prior Year To Date Activity | Prior Year Final Activity |
|--|------------------------|--------------------|--------------------|---------------------|--------------------|---------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------|--------------------|-----------------------------|-----------------------------|---------------------------|
| <b>OPERATING REVENUES</b>                                      |                        |                    |                    |                     |                    |                     |                                   |                                   |                                   |                     |                    |                             |                             |                           |
| Resident tuition   | 5,018,937.15           | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 5,018,937.15                | 4,944,021.00                | 9,034,621.75              |
| Nonresident tuition  | 330,062.50             | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 330,062.50                  | 337,772.50                  | 597,633.00                |
| Continuing education tuition                                   | 919,298.50             | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 919,298.50                  | 935,088.00                  | 1,029,655.00              |
| Student fees revenue   | 114,285.00             | 56,700.00          | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 170,985.00                  | 181,017.50                  | 325,652.50                |
| Total tuition and fees   | 6,382,583.15           | 56,700.00          | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 6,439,283.15                | 6,397,899.00                | 10,987,562.25             |
| Less: student financial aid - grants and contracts             | 0.00                   | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 0.00                        | 0.00                        | 0.00                      |
| Less: student financial aid - all other                        | (1,690,245.40)         | 0.00               | 0.00               | 0.00                | (18,477.00)        | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | (1,708,722.40)              | (1,680,433.50)              | (1,751,115.60)            |
| Net tuition and fees   | 4,692,337.75           | 56,700.00          | 0.00               | 0.00                | (18,477.00)        | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 4,730,560.75                | 4,717,465.50                | 9,236,446.65              |
| Grant and Contracts - direct revenues                          | 0.00                   | 0.00               | 0.00               | 0.00                | 0.00               | 19,670.16           | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 19,670.16                   | 1,792.50                    | 65,324.69                 |
| Grant and Contracts - facilities and administrative recovery   | 11,124.86              | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 11,124.86                   | 9,237.48                    | 52,385.20                 |
| Other operating revenue  | 57,789.14              | 2,150.00           | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 59,939.14                   | 73,142.44                   | 126,605.45                |
| <b>Total Operating Revenues</b>                                | <b>4,761,251.75</b>    | <b>58,850.00</b>   | <b>0.00</b>        | <b>0.00</b>         | <b>(18,477.00)</b> | <b>19,670.16</b>    | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>         | <b>0.00</b>        | <b>4,821,294.91</b>         | <b>4,801,637.92</b>         | <b>9,480,761.99</b>       |
| <b>OPERATING EXPENSES</b>                                      |                        |                    |                    |                     |                    |                     |                                   |                                   |                                   |                     |                    |                             |                             |                           |
| Employee compensation and benefits - grants and contracts      | 0.00                   | 0.00               | 0.00               | 0.00                | 0.00               | 2,913.83            | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 2,913.83                    | (2,641.29)                  | 13,141.85                 |
| Employee compensation and benefits - all other                 | 4,253,473.07           | 66,121.72          | 0.00               | 12,683.12           | 8,288.94           | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 4,340,566.85                | 3,962,940.47                | 10,288,707.91             |
| Supplies & Services - grants and contracts                     | 0.00                   | 0.00               | 0.00               | 0.00                | 0.00               | 16,756.33           | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 16,756.33                   | 4,433.79                    | 39,612.84                 |
| Supplies & Services - all other                                | 2,559,871.95           | 84,360.19          | 0.00               | 0.00                | 9,437.72           | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 22,485.50          | 2,676,155.36                | 2,423,886.36                | 5,403,460.77              |
| Utilities  | 42,381.69              | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 42,381.69                   | 40,383.67                   | 123,214.84                |
| Depreciation   | 0.00                   | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 371,074.63          | 0.00               | 371,074.63                  | 353,145.63                  | 851,485.35                |
| <b>Total Operating Expenses</b>                                | <b>6,855,726.71</b>    | <b>150,481.91</b>  | <b>0.00</b>        | <b>12,683.12</b>    | <b>17,726.66</b>   | <b>19,670.16</b>    | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>371,074.63</b>   | <b>22,485.50</b>   | <b>7,449,848.69</b>         | <b>6,782,148.63</b>         | <b>16,719,623.56</b>      |
| Operating loss   | (2,094,474.96)         | (91,631.91)        | 0.00               | (12,683.12)         | (36,203.66)        | 0.00                | 0.00                              | 0.00                              | 0.00                              | (371,074.63)        | (22,485.50)        | (2,628,553.78)              | (1,980,510.71)              | (7,238,861.57)            |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                        |                        |                    |                    |                     |                    |                     |                                   |                                   |                                   |                     |                    |                             |                             |                           |
| State of New Hampshire general appropriations                  | 1,058,325.00           | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 1,058,325.00                | 1,058,325.00                | 2,539,974.00              |
| Gifts - campuses   | 0.00                   | 3,125.00           | 0.00               | 0.00                | 15,524.99          | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 18,649.99                   | 9,714.03                    | 33,824.48                 |
| Endowment return used for operations                           | 0.00                   | 60,420.46          | 0.00               | 0.00                | 3,285.82           | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 63,706.28                   | 62,774.98                   | 62,774.98                 |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>         | <b>(1,036,149.96)</b>  | <b>(28,086.45)</b> | <b>0.00</b>        | <b>(12,683.12)</b>  | <b>(17,392.85)</b> | <b>0.00</b>         | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>(371,074.63)</b> | <b>(22,485.50)</b> | <b>(1,487,872.51)</b>       | <b>-849,696.7</b>           | <b>-4,602,288.11</b>      |
| <b>OTHER CHANGES IN NET POSITION</b>                           |                        |                    |                    |                     |                    |                     |                                   |                                   |                                   |                     |                    |                             |                             |                           |
| Plant gifts, grants and other changes, net                     | 0.00                   | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 0.00                        | 0.00                        | 0.00                      |
| Endowment and similar gifts - campuses                         | 0.00                   | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 200.00                            | 0.00                | 0.00               | 200.00                      | 0.00                        | 800.00                    |
| Endowment return, net of amount used for operations - campuses | 0.00                   | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 0.00               | 0.00                        | 0.00                        | 132,080.09                |
| <b>Total Other Changes in Net Position</b>                     | <b>0.00</b>            | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>         | <b>0.00</b>                       | <b>0.00</b>                       | <b>200.00</b>                     | <b>0.00</b>         | <b>0.00</b>        | <b>200.00</b>               | <b>0.00</b>                 | <b>132,880.09</b>         |
| Transfers, net   | 44,872.55              | 4,439.26           | 0.00               | 0.00                | 121.79             | 0.00                | 0.00                              | 0.00                              | 0.00                              | 0.00                | 24,900.05          | 74,333.65                   | (21,122.49)                 | (205,283.11)              |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                     | <b>(991,277.41)</b>    | <b>(23,647.19)</b> | <b>0.00</b>        | <b>(12,683.12)</b>  | <b>(17,271.06)</b> | <b>0.00</b>         | <b>0.00</b>                       | <b>0.00</b>                       | <b>200.00</b>                     | <b>(371,074.63)</b> | <b>2,414.55</b>    | <b>(1,413,338.86)</b>       | <b>(870,819.19)</b>         | <b>(4,674,691.13)</b>     |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                       | <b>(10,470,325.52)</b> | <b>88,827.77</b>   | <b>0.00</b>        | <b>(841,044.34)</b> | <b>233,115.66</b>  | <b>0.00</b>         | <b>1,726,534.40</b>               | <b>42,987.67</b>                  | <b>63,081.63</b>                  | <b>3,774,656.45</b> | <b>11,812.41</b>   | <b>(5,370,353.87)</b>       | <b>(695,662.74)</b>         | <b>(695,662.74)</b>       |
| <b>NET POSITION AT END OF YEAR</b>                             | <b>(11,461,602.93)</b> | <b>65,180.58</b>   | <b>0.00</b>        | <b>(853,727.46)</b> | <b>215,844.60</b>  | <b>0.00</b>         | <b>1,726,534.40</b>               | <b>42,987.67</b>                  | <b>63,281.63</b>                  | <b>3,403,581.82</b> | <b>14,226.96</b>   | <b>(6,783,692.73)</b>       | <b>(1,566,481.93)</b>       | <b>(5,370,353.87)</b>     |







**UNH Foundation Capital Offset**

|  | Current<br>Funds      | Total Year To<br>Date Activity | Prior Year To<br>Date Activity | Prior Year<br>Final Activity |
|--|-----------------------|--------------------------------|--------------------------------|------------------------------|
| G  |                       |                                |                                |                              |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                                      |                       |                                |                                |                              |
| Endowment return used for operations   | (4,318,163.36)        | (4,318,163.36)                 | (4,170,866.90)                 | (8,372,885.46)               |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                       | <b>(4,318,163.36)</b> | <b>(4,318,163.36)</b>          | <b>-4,170,866.9</b>            | <b>-8,372,885.46</b>         |
| <b>OTHER CHANGES IN NET POSITION</b>   |                       |                                |                                |                              |
| Endowment return, net of amount used for operations -<br>affiliated entities | 4,318,163.36          | 4,318,163.36                   | 4,170,866.90                   | 8,372,885.46                 |
| <b>Total Other Changes in Net Position</b>                                   | <b>4,318,163.36</b>   | <b>4,318,163.36</b>            | <b>4,170,866.90</b>            | <b>8,372,885.46</b>          |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                   | <b>0.00</b>           | <b>0.00</b>                    | <b>0.00</b>                    | <b>0.00</b>                  |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                     | <b>0.00</b>           | <b>0.00</b>                    | <b>0.00</b>                    | <b>0.00</b>                  |
| <b>NET POSITION AT END OF YEAR</b>   | <b>0.00</b>           | <b>0.00</b>                    | <b>0.00</b>                    | <b>0.00</b>                  |



University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

UNH Foundation

|   | Current Funds<br>D  | Current Funds<br>G    | Endowment and Similar Funds<br>M | Endowment and Similar Funds<br>Q1 | Endowment and Similar Funds<br>Q2 | Endowment and Similar Funds<br>T1 | Endowment and Similar Funds<br>T2 | Plant Funds<br>N | Total Year To Date Activity | Prior Year To Date Activity | Prior Year Final Activity |
|---|---------------------|-----------------------|----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|------------------|-----------------------------|-----------------------------|---------------------------|
| <b>OPERATING REVENUES</b>   |                     |                       |                                  |                                   |                                   |                                   |                                   |                  |                             |                             |                           |
| Less: student financial aid - all other                                   | 0.00                | 0.00                  | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 0.00                        | 0.00                        | 0.00                      |
| Net tuition and fees  | 0.00                | 0.00                  | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 0.00                        | 0                           | 0                         |
| Other operating revenue   | 0.00                | 0.00                  | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 0.00                        | 0.00                        | 880.00                    |
| <b>Total Operating Revenues</b>   | <b>0.00</b>         | <b>0.00</b>           | <b>0.00</b>                      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>0.00</b>                 | <b>0.00</b>                 | <b>880.00</b>             |
| <b>OPERATING EXPENSES</b>   |                     |                       |                                  |                                   |                                   |                                   |                                   |                  |                             |                             |                           |
| Employee compensation and benefits - all other                            | 1,861,409.71        | 0.00                  | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 1,861,409.71                | 1,801,051.70                | 4,942,719.72              |
| Supplies & Services - all other   | (524,435.63)        | 1,550.00              | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | (522,885.63)                | (1,186,514.41)              | (1,914,006.05)            |
| Utilities   | 78.27               | 0.00                  | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 78.27                       | 0.00                        | 0.00                      |
| <b>Total Operating Expenses</b>   | <b>1,337,052.35</b> | <b>1,550.00</b>       | <b>0.00</b>                      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>1,338,602.35</b>         | <b>614,537.29</b>           | <b>3,028,713.67</b>       |
| Operating loss  | (1,337,052.35)      | (1,550.00)            | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | (1,338,602.35)              | (614,537.29)                | (3,027,833.67)            |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                                   |                     |                       |                                  |                                   |                                   |                                   |                                   |                  |                             |                             |                           |
| Gifts - affiliated entities   | 12,625.26           | 2,769,036.20          | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 2,781,661.46                | 2,904,811.08                | 9,228,792.11              |
| Operating investment income, net  | 2,584.88            | 0.00                  | 414.50                           | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 2,999.38                    | 560.49                      | 2,093.34                  |
| Endowment return used for operations                                      | 1,013,618.18        | 4,367,111.08          | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 5,380,729.26                | 5,190,924.13                | 10,412,865.62             |
| Interest expense, net   | 0.00                | 0.00                  | (3,003.89)                       | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | (3,003.89)                  | (2,890.80)                  | (11,474.29)               |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                    | <b>(308,224.03)</b> | <b>7,134,597.28</b>   | <b>(2,589.39)</b>                | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>6,823,783.86</b>         | <b>7,478,867.61</b>         | <b>16,604,443.11</b>      |
| <b>OTHER CHANGES IN NET POSITION</b>                                      |                     |                       |                                  |                                   |                                   |                                   |                                   |                  |                             |                             |                           |
| Plant gifts, grants and other changes, net                                | 0.00                | 274,823.87            | 0.00                             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | 274,823.87                  | 547,322.49                  | 4,649,221.63              |
| Endowment and similar gifts - affiliated entities                         | 0.00                | 0.00                  | (12,625.26)                      | 0.00                              | 0.00                              | 0.00                              | 2,387,350.40                      | 0.00             | 2,374,725.14                | 1,052,934.15                | 5,210,943.06              |
| Endowment return, net of amount used for operations - affiliated entities | 0.00                | (4,318,163.36)        | 135,497.78                       | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00             | (4,182,665.58)              | (4,058,265.87)              | 4,775,941.38              |
| <b>Total Other Changes in Net Position</b>                                | <b>0.00</b>         | <b>(4,043,339.49)</b> | <b>122,872.52</b>                | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>2,387,350.40</b>               | <b>0.00</b>      | <b>(1,533,116.57)</b>       | <b>(2,458,009.23)</b>       | <b>14,636,106.07</b>      |
| Transfers, net  | 1,696,535.49        | (3,496,628.06)        | 0.00                             | 0.00                              | 42,180.11                         | 0.00                              | 4,904,201.17                      | 0.00             | 3,146,288.71                | (1,689,519.78)              | (14,220,680.70)           |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                | <b>1,388,311.46</b> | <b>(405,370.27)</b>   | <b>120,283.13</b>                | <b>0.00</b>                       | <b>42,180.11</b>                  | <b>0.00</b>                       | <b>7,291,551.57</b>               | <b>0.00</b>      | <b>8,436,956.00</b>         | <b>3,331,338.60</b>         | <b>17,019,868.48</b>      |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                  | <b>1,913,382.89</b> | <b>12,260,554.59</b>  | <b>1,718,557.72</b>              | <b>1,279,947.27</b>               | <b>9,702,603.06</b>               | <b>2,207,813.14</b>               | <b>176,725,331.65</b>             | <b>0.00</b>      | <b>205,808,190.32</b>       | <b>188,788,321.84</b>       | <b>188,788,321.84</b>     |
| <b>NET POSITION AT END OF YEAR</b>  | <b>3,301,694.35</b> | <b>11,855,184.32</b>  | <b>1,838,840.85</b>              | <b>1,279,947.27</b>               | <b>9,744,783.17</b>               | <b>2,207,813.14</b>               | <b>184,016,883.22</b>             | <b>0.00</b>      | <b>214,245,146.32</b>       | <b>192,119,660.44</b>       | <b>205,808,190.32</b>     |





**UNH Foundation - UNH School of Law**

|   | Current<br>Funds | Endowment<br>and Similar<br>Funds | Endowment<br>and Similar<br>Funds | Total Year To<br>Date Activity | Prior Year To<br>Date Activity | Prior Year<br>Final Activity |
|---|------------------|-----------------------------------|-----------------------------------|--------------------------------|--------------------------------|------------------------------|
|   | G                | Q2                                | T2                                |                                |                                |                              |
| <b>OTHER CHANGES IN NET POSITION</b>                                      |                  |                                   |                                   |                                |                                |                              |
| Endowment and similar gifts - affiliated entities                         | 0.00             | 0.00                              | 26,428.05                         | 26,428.05                      | 4,333.21                       | 8,313.21                     |
| Endowment return, net of amount used for operations - affiliated entities | 0.00             | 0.00                              | 0.00                              | 0.00                           | 0.00                           | 1,016,663.76                 |
| <b>Total Other Changes in Net Position</b>                                | <b>0.00</b>      | <b>0.00</b>                       | <b>26,428.05</b>                  | <b>26,428.05</b>               | <b>4,333.21</b>                | <b>1,024,976.97</b>          |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                | <b>0.00</b>      | <b>0.00</b>                       | <b>26,428.05</b>                  | <b>26,428.05</b>               | <b>4,333.21</b>                | <b>1,024,976.97</b>          |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                  | <b>0.00</b>      | <b>10,585,143.63</b>              | <b>3,966,931.31</b>               | <b>14,552,074.94</b>           | <b>13,527,097.97</b>           | <b>13,527,097.97</b>         |
| <b>NET POSITION AT END OF YEAR</b>  | <b>0.00</b>      | <b>10,585,143.63</b>              | <b>3,993,359.36</b>               | <b>14,578,502.99</b>           | <b>13,531,431.18</b>           | <b>14,552,074.94</b>         |



**UNH Foundation Offset**

|  | Current<br>Funds      | Total Year To<br>Date Activity | Prior Year To<br>Date Activity | Prior Year<br>Final Activity |
|--|-----------------------|--------------------------------|--------------------------------|------------------------------|
| G  |                       |                                |                                |                              |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                        |                       |                                |                                |                              |
| Gifts - campuses   | (2,688,732.62)        | (2,688,732.62)                 | (2,747,354.43)                 | (9,939,758.63)               |
| Endowment return used for operations                           | 0.00                  | 0.00                           | 0.00                           | 0.00                         |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>         | <b>(2,688,732.62)</b> | <b>(2,688,732.62)</b>          | <b>-2,747,354.43</b>           | <b>-9,939,758.63</b>         |
| <b>OTHER CHANGES IN NET POSITION</b>                           |                       |                                |                                |                              |
| Plant gifts, grants and other changes, net                     | (1,000,000.00)        | (1,000,000.00)                 | (36,000.00)                    | (3,829,576.10)               |
| Endowment return, net of amount used for operations - campuses | 0.00                  | 0.00                           | 0.00                           | 0.00                         |
| <b>Total Other Changes in Net Position</b>                     | <b>(1,000,000.00)</b> | <b>(1,000,000.00)</b>          | <b>(36,000.00)</b>             | <b>(3,829,576.10)</b>        |
| Transfers, net   | 3,688,732.62          | 3,688,732.62                   | 2,783,354.43                   | 13,769,334.73                |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                     | <b>0.00</b>           | <b>0.00</b>                    | <b>0.00</b>                    | <b>0.00</b>                  |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                       | <b>0.00</b>           | <b>0.00</b>                    | <b>0.00</b>                    | <b>0.00</b>                  |
| <b>NET POSITION AT END OF YEAR</b>                             | <b>0.00</b>           | <b>0.00</b>                    | <b>0.00</b>                    | <b>0.00</b>                  |







**Keene Endowment Association**

|  | Current<br>Funds<br>D | Current<br>Funds<br>G | Endowment<br>and Similar<br>Funds<br>T2 | Total Year To<br>Date Activity | Prior Year To<br>Date Activity | Prior Year<br>Final Activity |
|--|-----------------------|-----------------------|---|--------------------------------|--------------------------------|------------------------------|
| <b>NONOPERATING REVENUES (EXPENSES)</b>                                      |                       |                       |   |                                |                                |                              |
| Gifts - affiliated entities  | 0.00                  | 0.00                  | 0.00                                    | 0.00                           | 0.00                           | 432.65                       |
| Operating investment income, net   | 277.84                | 0.00                  | 0.00                                    | 277.84                         | 0.00                           | 1,293.74                     |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                       | <b>277.84</b>         | <b>0.00</b>           | <b>0.00</b>                             | <b>277.84</b>                  | <b>0</b>                       | <b>1,726.39</b>              |
| <b>OTHER CHANGES IN NET POSITION</b>   |                       |                       |   |                                |                                |                              |
| Endowment and similar gifts - affiliated entities                            | 0.00                  | 0.00                  | (5.00)                                  | (5.00)                         | (1,243.04)                     | 42,440.46                    |
| Endowment return, net of amount used for operations -<br>affiliated entities | (186.30)              | 0.00                  | (86.54)                                 | (272.84)                       | 1,243.04                       | 316,379.34                   |
| <b>Total Other Changes in Net Position</b>                                   | <b>(186.30)</b>       | <b>0.00</b>           | <b>(91.54)</b>                          | <b>(277.84)</b>                | <b>0.00</b>                    | <b>358,819.80</b>            |
| Transfers, net   | 0.00                  | 0.00                  | 0.00                                    | 0.00                           | 37,584.79                      | 37,584.79                    |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                   | <b>91.54</b>          | <b>0.00</b>           | <b>(91.54)</b>                          | <b>0.00</b>                    | <b>37,584.79</b>               | <b>398,130.98</b>            |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                     | <b>19,760.75</b>      | <b>0.00</b>           | <b>7,819,990.05</b>                     | <b>7,839,750.80</b>            | <b>7,441,619.82</b>            | <b>7,441,619.82</b>          |
| <b>NET POSITION AT END OF YEAR</b>   | <b>19,852.29</b>      | <b>0.00</b>           | <b>7,819,898.51</b>                     | <b>7,839,750.80</b>            | <b>7,479,204.61</b>            | <b>7,839,750.80</b>          |









University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

Granite State College

|  | Current Funds<br>U   | Current Funds<br>D  | Current Funds<br>A | Current Funds<br>W  | Current Funds<br>G | Current Funds<br>P1   | Endowment and Similar Funds<br>Q2 | Endowment and Similar Funds<br>T2 | Plant Funds<br>N    | Plant Funds<br>X    | Total Year To Date Activity | Prior Year To Date Activity | Prior Year Final Activity |
|--|----------------------|---------------------|--------------------|---------------------|--------------------|-----------------------|-----------------------------------|-----------------------------------|---------------------|---------------------|-----------------------------|-----------------------------|---------------------------|
| <b>OPERATING REVENUES</b>                                      |                      |                     |                    |                     |                    |                       |                                   |                                   |                     |                     |                             |                             |                           |
| Resident tuition   | 6,864,155.30         | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 6,864,155.30                | 6,717,688.00                | 11,441,784.00             |
| Nonresident tuition  | 1,741,065.00         | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 1,741,065.00                | 1,695,485.00                | 2,804,115.00              |
| Continuing education tuition                                   | 142,700.00           | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 142,700.00                  | 132,300.00                  | 749,400.00                |
| Student fees revenue   | 419,840.00           | 0.00                | 0.00               | 0.00                | 6,619.00           | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 426,459.00                  | 414,223.24                  | 775,625.49                |
| Total tuition and fees   | 9,167,760.30         | 0.00                | 0.00               | 0.00                | 6,619.00           | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 9,174,379.30                | 8,959,696.24                | 15,770,924.49             |
| Less: student financial aid - grants and contracts             | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | (1,535,149.60)        | 0.00                              | 0.00                              | 0.00                | 0.00                | (1,535,149.60)              | (1,660,599.70)              | (4,077,882.10)            |
| Less: student financial aid - all other                        | (384,025.08)         | 0.00                | 0.00               | 0.00                | (59,153.00)        | (86,538.40)           | 0.00                              | 0.00                              | 0.00                | 0.00                | (529,716.48)                | (561,318.50)                | (1,325,359.66)            |
| Net tuition and fees   | 8,783,735.22         | 0.00                | 0.00               | 0.00                | (52,534.00)        | (1,621,688.00)        | 0.00                              | 0.00                              | 0.00                | 0.00                | 7,109,513.22                | 6,737,778.04                | 10,367,682.73             |
| Grant and Contracts - direct revenues                          | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 484,793.63            | 0.00                              | 0.00                              | 0.00                | 0.00                | 484,793.63                  | 540,635.58                  | 1,688,989.15              |
| Grant and Contracts - facilities and administrative recovery   | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 0.00                        | 0.00                        | 0.00                      |
| Other operating revenue  | 60,105.28            | 3,999.44            | 0.00               | 0.00                | 102,974.05         | 0.00                  | 0.00                              | 0.00                              | 0.00                | 1,200.00            | 168,278.77                  | 184,990.80                  | 516,989.42                |
| <b>Total Operating Revenues</b>                                | <b>8,843,840.50</b>  | <b>3,999.44</b>     | <b>0.00</b>        | <b>0.00</b>         | <b>50,440.05</b>   | <b>(1,136,894.37)</b> | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>         | <b>1,200.00</b>     | <b>7,762,585.62</b>         | <b>7,463,404.42</b>         | <b>12,573,661.30</b>      |
| <b>OPERATING EXPENSES</b>                                      |                      |                     |                    |                     |                    |                       |                                   |                                   |                     |                     |                             |                             |                           |
| Employee compensation and benefits - grants and contracts      | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 213,622.25            | 0.00                              | 0.00                              | 0.00                | 0.00                | 213,622.25                  | 212,519.32                  | 563,637.28                |
| Employee compensation and benefits - all other                 | 4,661,000.50         | 9,534.81            | 0.00               | 9,095.13            | 83,019.72          | 13,708.41             | 0.00                              | 0.00                              | 0.00                | 0.00                | 4,776,358.57                | 4,723,234.24                | 12,401,771.60             |
| Supplies & Services - grants and contracts                     | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 20,329.53             | 0.00                              | 0.00                              | 0.00                | 0.00                | 20,329.53                   | 44,265.34                   | 87,433.77                 |
| Supplies & Services - all other                                | 1,701,350.93         | (177,556.15)        | 0.00               | 103,968.00          | 41,446.63          | 2,450.00              | 0.00                              | 0.00                              | 0.00                | 462,464.06          | 2,134,123.47                | 1,615,718.41                | 4,080,415.13              |
| Utilities  | 51,680.61            | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 51,680.61                   | 50,977.46                   | 147,498.41                |
| Depreciation   | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 151,086.45          | 0.00                | 151,086.45                  | 146,402.04                  | 336,211.11                |
| <b>Total Operating Expenses</b>                                | <b>6,414,032.04</b>  | <b>(168,021.34)</b> | <b>0.00</b>        | <b>113,063.13</b>   | <b>124,466.35</b>  | <b>250,110.19</b>     | <b>0.00</b>                       | <b>0.00</b>                       | <b>151,086.45</b>   | <b>462,464.06</b>   | <b>7,347,200.88</b>         | <b>6,793,116.81</b>         | <b>17,616,967.30</b>      |
| Operating loss   | 2,429,808.46         | 172,020.78          | 0.00               | (113,063.13)        | (74,026.30)        | (1,387,004.56)        | 0.00                              | 0.00                              | (151,086.45)        | (461,264.06)        | 415,384.74                  | 670,287.61                  | (5,043,306.00)            |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                        |                      |                     |                    |                     |                    |                       |                                   |                                   |                     |                     |                             |                             |                           |
| State of New Hampshire general appropriations                  | 1,338,365.00         | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 1,338,365.00                | 1,338,365.00                | 3,212,071.00              |
| Federal Pell grants  | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 1,252,687.00          | 0.00                              | 0.00                              | 0.00                | 0.00                | 1,252,687.00                | 1,360,461.00                | 3,039,964.00              |
| Gifts - campuses   | 0.00                 | 0.00                | 0.00               | 0.00                | 11,816.00          | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 11,816.00                   | 11,934.00                   | 27,619.00                 |
| Operating investment income, net                               | 159,605.00           | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 159,605.00                  | 84,805.00                   | 203,535.00                |
| Endowment return used for operations                           | 664.60               | 0.00                | 0.00               | 0.00                | 136,040.62         | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 136,705.22                  | 128,927.38                  | 257,854.79                |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>         | <b>3,928,443.06</b>  | <b>172,020.78</b>   | <b>0.00</b>        | <b>(113,063.13)</b> | <b>73,830.32</b>   | <b>(134,317.56)</b>   | <b>0.00</b>                       | <b>0.00</b>                       | <b>(151,086.45)</b> | <b>(461,264.06)</b> | <b>3,314,562.96</b>         | <b>3,594,779.99</b>         | <b>1,697,737.79</b>       |
| <b>OTHER CHANGES IN NET POSITION</b>                           |                      |                     |                    |                     |                    |                       |                                   |                                   |                     |                     |                             |                             |                           |
| State of New Hampshire capital appropriations                  | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 0.00                        | 0.00                        | 636,105.69                |
| Plant gifts, grants and other changes, net                     | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 0.00                        | 0.00                        | 0.00                      |
| Endowment and similar gifts - campuses                         | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 216,792.88                        | 0.00                | 0.00                | 216,792.88                  | 213,401.06                  | 504,738.71                |
| Endowment return, net of amount used for operations - campuses | 0.00                 | 0.00                | 0.00               | 0.00                | 0.00               | 0.00                  | 0.00                              | 0.00                              | 0.00                | 0.00                | 0.00                        | 0.00                        | 478,598.96                |
| <b>Total Other Changes in Net Position</b>                     | <b>0.00</b>          | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>           | <b>0.00</b>                       | <b>216,792.88</b>                 | <b>0.00</b>         | <b>0.00</b>         | <b>216,792.88</b>           | <b>213,401.06</b>           | <b>1,619,443.36</b>       |
| Transfers, net   | (273,042.31)         | 0.00                | 0.00               | 0.00                | 0.00               | 99,295.59             | 0.00                              | 0.00                              | 146,460.12          | 0.00                | (27,286.60)                 | 24,211.39                   | (20,220.98)               |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                     | <b>3,655,400.75</b>  | <b>172,020.78</b>   | <b>0.00</b>        | <b>(113,063.13)</b> | <b>73,830.32</b>   | <b>(35,021.97)</b>    | <b>0.00</b>                       | <b>216,792.88</b>                 | <b>(4,626.33)</b>   | <b>(461,264.06)</b> | <b>3,504,069.24</b>         | <b>3,832,392.44</b>         | <b>3,296,960.17</b>       |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                       | <b>10,398,902.97</b> | <b>3,779,504.27</b> | <b>204,840.35</b>  | <b>(603,117.00)</b> | <b>324,238.84</b>  | <b>5,262.56</b>       | <b>14,857.62</b>                  | <b>6,668,379.04</b>               | <b>4,809,924.37</b> | <b>4,079,720.54</b> | <b>29,682,513.56</b>        | <b>26,385,553.39</b>        | <b>26,385,553.39</b>      |
| <b>NET POSITION AT END OF YEAR</b>                             | <b>14,054,303.72</b> | <b>3,951,525.05</b> | <b>204,840.35</b>  | <b>(716,180.13)</b> | <b>398,069.16</b>  | <b>(29,759.41)</b>    | <b>14,857.62</b>                  | <b>6,885,171.92</b>               | <b>4,805,298.04</b> | <b>3,618,456.48</b> | <b>33,186,582.80</b>        | <b>30,217,945.83</b>        | <b>29,682,513.56</b>      |



University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

**New Hampshire Public Television (NHPTV)**

|   | Current Funds<br>D | Current Funds<br>W | Current Funds<br>G | Current Funds<br>P1 | Current Funds<br>Z | Endowment and Similar Funds<br>M | Endowment and Similar Funds<br>Q1 | Endowment and Similar Funds<br>T2 | Plant Funds<br>N | Plant Funds<br>X | Total Year To Date Activity | Prior Year To Date Activity | Prior Year Final Activity |
|---|--------------------|--------------------|--------------------|---------------------|--------------------|----------------------------------|-----------------------------------|-----------------------------------|------------------|------------------|-----------------------------|-----------------------------|---------------------------|
| <b>OPERATING EXPENSES</b>   |                    |                    |                    |                     |                    |                                  |                                   |                                   |                  |                  |                             |                             |                           |
| Supplies & Services - all other   | 0.00               | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                             | 0.00                              | 0.00                              | 0.00             | 0.00             | 0.00                        | 0.00                        | 416.46                    |
| Depreciation  | 0.00               | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                             | 0.00                              | 0.00                              | 0.00             | 0.00             | 0.00                        | 0.00                        | 0.00                      |
| <b>Total Operating Expenses</b>   | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>                      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>0.00</b>      | <b>0.00</b>                 | <b>0.00</b>                 | <b>416.46</b>             |
| Operating loss  | 0.00               | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                             | 0.00                              | 0.00                              | 0.00             | 0.00             | 0.00                        | 0.00                        | (416.46)                  |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                    | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>                      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>0.00</b>      | <b>0.00</b>                 | <b>0</b>                    | <b>-416.46</b>            |
| <b>OTHER CHANGES IN NET POSITION</b>                                      |                    |                    |                    |                     |                    |                                  |                                   |                                   |                  |                  |                             |                             |                           |
| Plant gifts, grants and other changes, net                                | 0.00               | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                             | 0.00                              | 0.00                              | 0.00             | 0.00             | 0.00                        | 0.00                        | 0.00                      |
| Endowment return, net of amount used for operations - affiliated entities | 0.00               | 0.00               | 0.00               | 0.00                | 19.56              | 0.00                             | 0.00                              | 0.00                              | 0.00             | 0.00             | 19.56                       | 249.82                      | 592.43                    |
| Other changes in net assets   | 0.00               | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                             | 0.00                              | 0.00                              | 0.00             | 0.00             | 0.00                        | 0.00                        | 0.00                      |
| <b>Total Other Changes in Net Position</b>                                | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>         | <b>19.56</b>       | <b>0.00</b>                      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>0.00</b>      | <b>19.56</b>                | <b>249.82</b>               | <b>592.43</b>             |
| Transfers, net  | 0.00               | 0.00               | 0.00               | 0.00                | 0.00               | 0.00                             | 0.00                              | 0.00                              | 0.00             | 0.00             | 0.00                        | 0.00                        | 0.00                      |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>         | <b>19.56</b>       | <b>0.00</b>                      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>0.00</b>      | <b>19.56</b>                | <b>249.82</b>               | <b>175.97</b>             |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                  | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>         | <b>30,477.10</b>   | <b>0.00</b>                      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>0.00</b>      | <b>30,477.10</b>            | <b>30,301.13</b>            | <b>30,301.13</b>          |
| <b>NET POSITION AT END OF YEAR</b>  | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>        | <b>0.00</b>         | <b>30,496.66</b>   | <b>0.00</b>                      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>      | <b>0.00</b>      | <b>30,496.66</b>            | <b>30,550.95</b>            | <b>30,477.10</b>          |



University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

**NHPB Disaffiliation**

|  | Current<br>Funds<br>D | Current<br>Funds<br>W | Current<br>Funds<br>G | Current<br>Funds<br>Z | Endowment<br>and Similar<br>Funds<br>M | Endowment<br>and Similar<br>Funds<br>Q1 | Endowment<br>and Similar<br>Funds<br>T2 | Plant Funds<br>N | Plant Funds<br>X | Total Year To<br>Date Activity | Prior Year To<br>Date Activity | Prior Year<br>Final Activity |
|--|-----------------------|-----------------------|-----------------------|-----------------------|--|---|---|------------------|------------------|--------------------------------|--------------------------------|------------------------------|
| <b>OPERATING EXPENSES</b>  |                       |                       |                       |                       |  |   |   |                  |                  |                                |                                |                              |
| Supplies & Services - all other  | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                                   | 0.00                                    | 0.00                                    | 0.00             | 0.00             | 0.00                           | 0.00                           | (416.46)                     |
| <b>Total Operating Expenses</b>  | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                                   | 0.00                                    | 0.00                                    | 0.00             | 0.00             | 0.00                           | 0.00                           | (416.46)                     |
| Operating loss   | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                                   | 0.00                                    | 0.00                                    | 0.00             | 0.00             | 0.00                           | 0.00                           | 416.46                       |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                       | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                                   | 0.00                                    | 0.00                                    | 0.00             | 0.00             | 0.00                           | 0                              | 416.46                       |
| <b>OTHER CHANGES IN NET POSITION</b>   |                       |                       |                       |                       |  |   |   |                  |                  |                                |                                |                              |
| Endowment return, net of amount used for operations -<br>affiliated entities | 0.00                  | 0.00                  | 0.00                  | (19.56)               | 0.00                                   | 0.00                                    | 0.00                                    | 0.00             | 0.00             | (19.56)                        | (249.82)                       | (592.43)                     |
| <b>Total Other Changes in Net Position</b>                                   | 0.00                  | 0.00                  | 0.00                  | (19.56)               | 0.00                                   | 0.00                                    | 0.00                                    | 0.00             | 0.00             | (19.56)                        | (249.82)                       | (592.43)                     |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                   | 0.00                  | 0.00                  | 0.00                  | (19.56)               | 0.00                                   | 0.00                                    | 0.00                                    | 0.00             | 0.00             | (19.56)                        | (249.82)                       | (175.97)                     |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                     | 0.00                  | 0.00                  | 0.00                  | (30,477.10)           | 0.00                                   | 0.00                                    | 0.00                                    | 0.00             | 0.00             | (30,477.10)                    | (30,301.13)                    | (30,301.13)                  |
| <b>NET POSITION AT END OF YEAR</b>   | <b>0.00</b>           | <b>0.00</b>           | <b>0.00</b>           | <b>(30,496.66)</b>    | <b>0.00</b>                            | <b>0.00</b>                             | <b>0.00</b>                             | <b>0.00</b>      | <b>0.00</b>      | <b>(30,496.66)</b>             | <b>(30,550.95)</b>             | <b>(30,477.10)</b>           |





University System of New Hampshire  
 Statement of Revenues, Expenses and Changes in Net Position  
 As of Fiscal Year 2018 Fiscal Period 05

Chancellor & System Office

|  | Current Funds<br>U    | Current Funds<br>D     | Current Funds<br>W    | Current Funds<br>G | Current Funds<br>P1 | Current Funds<br>Z | Endowment and Similar Funds<br>Q1 | Endowment and Similar Funds<br>Q2 | Endowment and Similar Funds<br>T1 | Endowment and Similar Funds<br>T2 | Plant Funds<br>N     | Plant Funds<br>X    | Total Year To Date Activity | Prior Year To Date Activity | Prior Year Final Activity |  |
|--|-----------------------|------------------------|-----------------------|--------------------|---------------------|--------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------|---------------------|-----------------------------|-----------------------------|---------------------------|--|
| <b>OPERATING REVENUES</b>                                      |                       |                        |                       |                    |                     |                    |                                   |                                   |                                   |                                   |                      |                     |                             |                             |                           |  |
| Less: student financial aid - all other                        | 0.00                  | 0.00                   | 0.00                  | (900.00)           | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | (900.00)                    | (2,540.00)                  | (6,340.00)                |  |
| Net tuition and fees   | 0.00                  | 0.00                   | 0.00                  | (900.00)           | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | (900.00)                    | -2,540                      | -6,340                    |  |
| Grant and Contracts - direct revenues                          | 0.00                  | 0.00                   | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 5,000.00                    | 5,000.00                  |  |
| Other operating revenue  | 33,769.89             | 109,500.00             | 0.00                  | 0.00               | 0.00                | 750.00             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 144,019.89                  | 84,107.66                   | 88,602.76                 |  |
| <b>Total Operating Revenues</b>                                | <b>33,769.89</b>      | <b>109,500.00</b>      | <b>0.00</b>           | <b>(900.00)</b>    | <b>0.00</b>         | <b>750.00</b>      | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>          | <b>0.00</b>         | <b>143,119.89</b>           | <b>86,567.66</b>            | <b>87,262.76</b>          |  |
| <b>OPERATING EXPENSES</b>                                      |                       |                        |                       |                    |                     |                    |                                   |                                   |                                   |                                   |                      |                     |                             |                             |                           |  |
| Employee compensation and benefits - grants and contracts      | 0.00                  | 0.00                   | 0.00                  | 0.00               | 7,644.60            | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 7,644.60                    | 5,000.00                    | 5,000.00                  |  |
| Employee compensation and benefits - all other                 | 3,729,311.42          | 1,068,016.91           | (819,813.47)          | 0.00               | 0.00                | 12,500.00          | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 3,990,014.86                | 5,961,883.23                | 9,577,739.08              |  |
| Supplies & Services - all other                                | (4,994,481.21)        | 3,918,231.97           | 0.00                  | 0.00               | 0.00                | 725.80             | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 96,000.00            | 56,899.28           | (922,624.16)                | 5,545,257.06                | 620,722.23                |  |
| Utilities  | 21,443.91             | 0.00                   | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 21,443.91                   | 19,840.38                   | 54,482.23                 |  |
| Depreciation   | 0.00                  | 0.00                   | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 136,723.04           | 0.00                | 136,723.04                  | 145,349.77                  | 348,381.94                |  |
| <b>Total Operating Expenses</b>                                | <b>(1,243,725.88)</b> | <b>4,986,248.88</b>    | <b>(819,813.47)</b>   | <b>0.00</b>        | <b>7,644.60</b>     | <b>13,225.80</b>   | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>232,723.04</b>    | <b>56,899.28</b>    | <b>3,233,202.25</b>         | <b>11,677,330.44</b>        | <b>10,606,325.48</b>      |  |
| Operating loss   | 1,277,495.77          | (4,876,748.88)         | 819,813.47            | (900.00)           | (7,644.60)          | (12,475.80)        | 0.00                              | 0.00                              | 0.00                              | 0.00                              | (232,723.04)         | (56,899.28)         | (3,090,082.36)              | (11,590,762.78)             | (10,519,062.72)           |  |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                        |                       |                        |                       |                    |                     |                    |                                   |                                   |                                   |                                   |                      |                     |                             |                             |                           |  |
| Gifts - campuses   | 25.00                 | 25.25                  | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 50.25                       | 630.28                      | 1,066.21                  |  |
| Operating investment income, net                               | 0.00                  | (2,986,222.48)         | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | (2,986,222.48)              | (1,775,241.79)              | (3,253,503.05)            |  |
| Endowment return used for operations                           | 0.00                  | 3,979,526.50           | 0.00                  | 2,345.51           | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 3,981,872.01                | 3,976,062.22                | 7,950,441.53              |  |
| Interest expense, net  | 0.00                  | 0.00                   | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | (246,175.26)         | 0.00                | (246,175.26)                | (2,417,713.64)              | (1,339,941.17)            |  |
| Other nonoperating revenue (expense)                           | 0.00                  | 227,815.99             | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 227,815.99                  | 0.00                        | 240,663.02                |  |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>         | <b>1,277,520.77</b>   | <b>(3,655,603.62)</b>  | <b>819,813.47</b>     | <b>1,445.51</b>    | <b>(7,644.60)</b>   | <b>(12,475.80)</b> | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>(478,898.30)</b>  | <b>(56,899.28)</b>  | <b>(2,112,741.85)</b>       | <b>-11,807,025.71</b>       | <b>-6,920,336.18</b>      |  |
| <b>OTHER CHANGES IN NET POSITION</b>                           |                       |                        |                       |                    |                     |                    |                                   |                                   |                                   |                                   |                      |                     |                             |                             |                           |  |
| State of New Hampshire capital appropriations                  | 0.00                  | 0.00                   | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 0.00                        | 0.00                      |  |
| Plant gifts, grants and other changes, net                     | 0.00                  | 0.00                   | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 0.00                        | 0.00                      |  |
| Endowment return, net of amount used for operations - campuses | 0.00                  | 0.00                   | 0.00                  | 0.00               | 0.00                | 0.00               | 0.00                              | 0.00                              | 0.00                              | 0.00                              | 0.00                 | 0.00                | 0.00                        | 0.00                        | 26,136,826.71             |  |
| <b>Total Other Changes in Net Position</b>                     | <b>0.00</b>           | <b>0.00</b>            | <b>0.00</b>           | <b>0.00</b>        | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>          | <b>0.00</b>         | <b>0.00</b>                 | <b>0.00</b>                 | <b>26,136,826.71</b>      |  |
| Transfers, net   | (231,000.00)          | (1,955,029.20)         | 0.00                  | 0.00               | 0.00                | 0.00               | (2,998.44)                        | 0.00                              | 0.00                              | 0.00                              | 2,299,561.12         | 5,000.00            | 115,533.48                  | (826,912.26)                | 3,378,400.69              |  |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                     | <b>1,046,520.77</b>   | <b>(5,610,632.82)</b>  | <b>819,813.47</b>     | <b>1,445.51</b>    | <b>(7,644.60)</b>   | <b>(12,475.80)</b> | <b>(2,998.44)</b>                 | <b>0.00</b>                       | <b>0.00</b>                       | <b>0.00</b>                       | <b>1,820,662.82</b>  | <b>(51,899.28)</b>  | <b>(1,997,208.37)</b>       | <b>(12,633,937.97)</b>      | <b>22,594,891.22</b>      |  |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                       | <b>5,309,661.45</b>   | <b>(78,161,489.12)</b> | <b>(1,802,724.11)</b> | <b>29,809.07</b>   | <b>0.00</b>         | <b>993,236.00</b>  | <b>145,557,185.17</b>             | <b>11,879.57</b>                  | <b>0.00</b>                       | <b>26,533.25</b>                  | <b>56,156,710.16</b> | <b>2,126,076.86</b> | <b>130,246,878.30</b>       | <b>107,651,987.08</b>       | <b>107,651,987.08</b>     |  |
| <b>NET POSITION AT END OF YEAR</b>                             | <b>6,356,182.22</b>   | <b>(83,772,121.94)</b> | <b>(982,910.64)</b>   | <b>31,254.58</b>   | <b>(7,644.60)</b>   | <b>980,760.20</b>  | <b>145,554,186.73</b>             | <b>11,879.57</b>                  | <b>0.00</b>                       | <b>26,533.25</b>                  | <b>57,977,372.98</b> | <b>2,074,177.58</b> | <b>128,249,669.93</b>       | <b>95,018,049.11</b>        | <b>130,246,878.30</b>     |  |





|   | Total Year To<br>Date Activity | Prior Year To<br>Date Activity | Prior Year<br>Final Activity |
|---|--------------------------------|--------------------------------|------------------------------|
| <b>OPERATING REVENUES</b>   |                                |                                |                              |
| Resident tuition  | 149,153,479.47                 | 148,442,892.87                 | 164,406,219.42               |
| Nonresident tuition   | 289,803,325.70                 | 279,721,573.23                 | 288,701,792.26               |
| Continuing education tuition  | 15,359,859.95                  | 15,203,447.55                  | 21,110,485.07                |
| Student fees revenue  | 25,014,459.78                  | 21,691,344.31                  | 26,900,753.04                |
| Total tuition and fees  | 479,331,124.90                 | 465,059,257.96                 | 501,119,249.79               |
| Less: student financial aid - grants and contracts                        | (16,861,766.37)                | (15,829,959.76)                | (31,532,964.33)              |
| Less: student financial aid - all other                                   | (130,534,603.01)               | (129,533,391.98)               | (140,069,011.73)             |
| Net tuition and fees  | 331,934,755.52                 | 319,695,906.22                 | 329,517,273.73               |
| Grant and Contracts - direct revenues                                     | 43,820,207.11                  | 41,785,562.40                  | 101,033,356.82               |
| Grant and Contracts - facilities and administrative recovery              | 8,094,293.83                   | 7,541,366.92                   | 20,059,952.26                |
| Sales of auxiliary services   | 200,257,206.00                 | 197,879,382.48                 | 215,554,485.36               |
| Other operating revenue   | 13,009,733.14                  | 13,068,497.70                  | 29,800,833.51                |
| <b>Total Operating Revenues</b>   | <b>597,116,195.60</b>          | <b>579,970,715.72</b>          | <b>695,965,901.68</b>        |
| <b>OPERATING EXPENSES</b>   |                                |                                |                              |
| Employee compensation and benefits - grants and contracts                 | 23,692,081.96                  | 23,155,236.10                  | 59,323,535.27                |
| Employee compensation and benefits - all other                            | 179,017,690.50                 | 182,279,667.41                 | 461,371,944.46               |
| Supplies & Services - grants and contracts                                | 14,491,297.23                  | 12,979,609.09                  | 31,342,489.34                |
| Supplies & Services - all other   | 106,954,822.35                 | 116,498,266.10                 | 178,511,071.55               |
| Utilities   | 5,151,517.97                   | 5,613,123.13                   | 17,948,931.09                |
| Depreciation  | 27,191,451.28                  | 25,946,643.52                  | 62,942,478.05                |
| <b>Total Operating Expenses</b>   | <b>356,498,861.29</b>          | <b>366,472,545.35</b>          | <b>811,440,449.76</b>        |
| Operating loss  | 240,617,334.31                 | 213,498,170.37                 | (115,474,548.08)             |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                                   |                                |                                |                              |
| State of New Hampshire general appropriations                             | 33,750,000.00                  | 33,750,000.00                  | 81,000,000.00                |
| Federal Pell grants   | 13,163,813.35                  | 12,365,766.84                  | 24,602,912.21                |
| Gifts - campuses  | 652,848.10                     | 769,982.45                     | 2,195,472.72                 |
| Gifts - affiliated entities   | 2,781,661.46                   | 2,904,811.08                   | 9,229,224.76                 |
| Operating investment income, net  | 1,016,455.59                   | 873,170.64                     | 3,149,106.37                 |
| Endowment return used for operations                                      | 13,830,220.90                  | 13,412,597.83                  | 26,821,181.64                |
| Interest expense, net   | (6,786,104.31)                 | (9,137,821.79)                 | (19,521,023.68)              |
| Other nonoperating revenue (expense)                                      | 227,815.99                     | 0.00                           | 240,663.02                   |
| <b>NET INCOME BEFORE OTHER CHANGES IN NET POSITION</b>                    | <b>299,254,045.39</b>          | <b>268,436,677.42</b>          | <b>12,242,988.96</b>         |
| <b>OTHER CHANGES IN NET POSITION</b>                                      |                                |                                |                              |
| State of New Hampshire capital appropriations                             | 0.00                           | 309,051.41                     | 3,610,709.66                 |
| Plant gifts, grants and other changes, net                                | 1,183,158.93                   | 121,903.29                     | 7,827,876.94                 |
| Endowment and similar gifts - campuses                                    | 2,712,612.55                   | 2,710,481.04                   | 8,166,914.77                 |
| Endowment and similar gifts - affiliated entities                         | 2,401,148.19                   | 1,056,024.32                   | 5,261,696.73                 |
| Endowment return, net of amount used for operations - campuses            | 429,363.25                     | 345,610.95                     | 42,026,503.44                |
| Endowment return, net of amount used for operations - affiliated entities | 135,224.94                     | 113,844.07                     | 14,481,869.94                |
| Other changes in net assets   | 0.00                           | 0.00                           | 0.00                         |
| <b>Total Other Changes in Net Position</b>                                | <b>6,861,507.86</b>            | <b>4,656,915.08</b>            | <b>81,375,571.48</b>         |
| Transfers, net  | (0.00)                         | (346,170.00)                   | 0.00                         |
| <b>INCREASE (DECREASE) IN NET POSITION</b>                                | <b>306,115,553.25</b>          | <b>272,747,422.50</b>          | <b>93,618,560.44</b>         |
| <b>NET POSITION AT BEGINNING OF YEAR</b>                                  | <b>1,434,818,471.76</b>        | <b>1,341,199,911.32</b>        | <b>1,341,199,911.32</b>      |
| <b>NET POSITION AT END OF YEAR</b>  | <b>1,740,934,025.01</b>        | <b>1,613,947,333.82</b>        | <b>1,434,818,471.76</b>      |

| Ausrecna  | Auscrena Description                          | Substr | v_ausrecna | Custom Description - grants and affiliated                                | Sort |
|-----------|---|--------|------------|---|------|
| A01RESTU  | Resident tuition                              | A      | A01RESTU   | Resident tuition  | A01  |
| A04NRTUI  | Nonresident tuition                           | A      | A04NRTUI   | Nonresident tuition   | A04  |
| A06CNTED  | Continuing education tuition                  | A      | A06CNTED   | Continuing education tuition  | A06  |
| A07STFEE  | Student fees revenue                          | A      | A07STFEE   | Student fees revenue  | A07  |
| A10SFNAD  | Student financial aid                         | A      | A10SFNAD   | Less: student financial aid - all other                                   | A10Z |
| A15GVGRC  | Grant and Contracts                           | A      | A10SFNAD   | Less: student financial aid - grants and contracts                        | A10  |
| A25AXREV  | Sales of auxiliary services                   | A      | A15GVGRC   | Grant and Contracts - direct revenues                                     | A15  |
| A30OTHRV  | Other operating revenue                       | A      | A15GVGRC   | Grant and Contracts - facilities and administrative recovery              | A15  |
| B05SALWG  | Salaries & Wages                              | A      | A25AXREV   | Sales of auxiliary services   | A25  |
| B10FRNGE  | Fringe Benefits                               | A      | A30OTHRV   | Other operating revenue   | A30  |
| B20SUPPLY | Supplies & Services                           | B      | B05SALWG   | Employee compensation and benefits - all other                            | B05Z |
| B25UTILY  | Utilities                                     | B      | B05SALWG   | Employee compensation and benefits - grants and contracts                 | B05  |
| B35DEPRE  | Depreciation                                  | B      | B10FRNGE   | Employee compensation and benefits - all other                            | B05Z |
| B50MTRAN  | Mandatory transfers                           | B      | B10FRNGE   | Employee compensation and benefits - grants and contracts                 | B05  |
| B55NTRAN  | Non-mandatory transfers                       | B      | B20SUPPLY  | Supplies & Services - all other   | B20Z |
| C05STAPR  | State of New Hampshire general appropriations | B      | B20SUPPLY  | Supplies & Services - grants and contracts                                | B20  |
| C08FPELL  | Federal Pell grants                           | B      | B25UTILY   | Utilities   | B25  |
| C10PVGFT  | Gifts   | B      | B35DEPRE   | Depreciation  | B35  |
| C20INVIC  | Operating investment income, net              | C      | C05STAPR   | State of New Hampshire general appropriations                             | C05  |
| C25EPYOT  | Endowment return used for operations          | C      | C08FPELL   | Federal Pell grants   | C08  |
| C30INTDT  | Interest expense, net                         | C      | C10PVGFT   | Gifts - affiliated entities   | C10Z |
| C40OTHEX  | Other nonoperating revenue (expense)          | C      | C10PVGFT   | Gifts - campuses  | C10  |
| D05STAPR  | State of New Hampshire capital appropriations | C      | C20INVIC   | Operating investment income, net  | C20  |
| D15PLGGC  | Plant gifts, grants and other changes, net    | C      | C25EPYOT   | Endowment return used for operations                                      | C25  |
| D30GNLSS  | Endowment gain (loss) - Net                   | C      | C30INTDT   | Interest expense, net   | C30  |
| D35YIELD  | Gains to Support Distribution                 | C      | C40OTHEX   | Other nonoperating revenue (expense)                                      | C40  |
| D40SITEM  | Other changes in net assets                   | D      | D05STAPR   | State of New Hampshire capital appropriations                             | D05  |
|           |   | D      | D15PLGGC   | Plant gifts, grants and other changes, net                                | D15  |
|           |   | D      | D20ENDGF   | Endowment and similar gifts - affiliated entities                         | D20Z |
|           |   | D      | D20ENDGF   | Endowment and similar gifts - campuses                                    | D20  |
|           |   | D      | D30GNLSS   | Endowment return, net of amount used for operations - affiliated entities | D30Z |
|           |   | D      | D30GNLSS   | Endowment return, net of amount used for operations - campuses            | D30  |
|           |   | D      | D35YIELD   | Endowment return, net of amount used for operations - affiliated entities | D30Z |
|           |   | D      | D35YIELD   | Endowment return, net of amount used for operations - campuses            | D30  |
|           |   | D      | D40SITEM   | Other changes in net assets   | D40  |
|           |   | E      | B50MTRAN   | Transfers, net  | D50  |
|           |   | E      | B55NTRAN   | Transfers, net  | D50  |